

Flair's Zoning and Air Balancing Solutions

WHAT FLAIR SOLVES

Rooms that Over Heat or Cool



Fix rooms with excess airflow near the air handler by installing Flair Smart Vents to balance temperature and maintain accurate setpoints.

Whole Home Air Balancing



Solve whole-home temperature swings throughout the day or season by adding Flair Smart Vents for enhanced zoning and consistent comfort.

Rooms that Under Heat or Cool








Fix under-conditioned rooms at the end of the duct run by adding Flair Smart Vents elsewhere to redirect airflow and hit the right setpoints.

Handling Vertical Stratification



Solve overheating upstairs by using Flair Smart Vents to limit heat rise in winter and push more AC upstairs in summer.

WHY CONTRACTORS LOVE INSTALLING FLAIR

- 
FAST & EASY INSTALLS + REMOTE SUPPORT
 Installs take 1–2 hours; no ductwork access needed. Contractors can stay connected with customers for remote diagnostics—cutting down on callbacks and truck rolls.
- 
MULTIPLE POWER OPTIONS
 Wireless by design, Flair Smart Vents install just like a standard register—no wall cutting, no hassle. Need a permanent power option? Wired 24 VAC installs are optional.
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EASY RETROFITTING
 Unlike traditional zoning systems, Flair doesn't require duct access. Just swap existing registers with Smart Vents—ideal for finished basements, multi-story homes, or renovations.
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REAL-TIME STATIC PRESSURE MONITORING PRO ONLY
 Pro installs include live pressure sensing to ensure safe operation and let you zone more aggressively without risking equipment damage.
- 
A2L LEAK DETECTION PRO ONLY
 Pro installs with Bridge Pro supports A2L leak detection. Flair Smart Vents open upon detection.


FLAIR COST ADVANTAGE

RectorSeal is the Master Distributor of Flair Products



Traditional zoning performance at half the cost and time—accessible to homeowners, simple for contractors.

Example | Pro: Static Pressure with 4 Rooms (cost based on MSRP)




\$1,070 Cost of Flair Devices*	+	\$440 Cost of Stats/Sensors**	+	\$0 Cost of Pulling Wire	+	\$600 Installation Cost (6 Hours)	=	\$2,110 Estimate
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* 1 x Bridge Pro, 6 x Smart Vents, 4 x Pucks, 1 x Static Pressure Kit
 ** 4 x Pucks as room sensors - Smart Stat(s) assumed to be in home already
 NOTE: Total device cost could be lower with ecobee SmartSensors or Honeywell Smart Room Sensors

Range Estimate: \$1,575 - \$3,235

Example | Comparison of 4 Zone Retrofit Installation (IF POSSIBLE IN HOME)



\$1,220 Cost of HVAC Devices*	+	\$960 Cost of Stats/Sensors**	+	\$400 Cost of Pulling Wire (4 Hours)	+	\$1,300 Installation Cost (13 Hours)	=	\$3,880 Estimate
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* EWC UT-3000 or BMPlus 3000 (4 zones), EWC ND motorized dampers, 4 x ecobee or other smart thermostat, EWC SBD bypass damper, 500 ft. wire
 ** 4 x ecobee or Honeywell T10 smart thermostats

Range Estimate: \$3,060 - \$6,240

THERMOSTAT COMPATIBILITY

Flair works with existing thermostats (smart or traditional).

Flair is an official integration partner with **Amana, Bryant, Carrier, Daikin, ecobee, Goodman, Honeywell Home, Nest, and Sensi.**



SMART HOME INTEGRATIONS

Flair works with Amazon Alexa, Google Assistant/Hey Google, Control4, Crestron, and Home Assistant.



FLAIR RESOURCES



ZONING SOLUTION GUIDE
flair.co/smart-vent-solution-guide



WIRING DIAGRAMS
flair.co/wiring



COMPATIBILITY
flair.co/compatibility