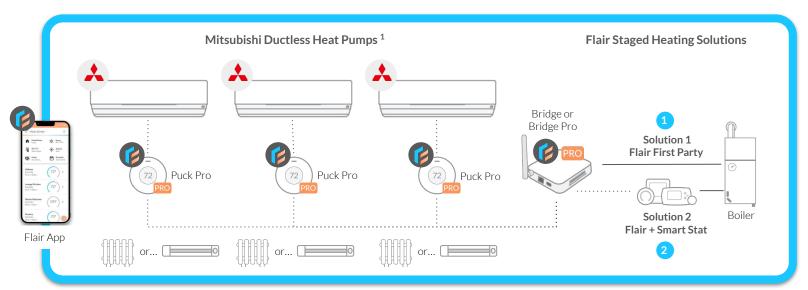


Staged Heating (Integrated Controls) with Mitsubishi & Flair

STAGED HEATING SOLUTION BENEFITS

- Integrated Controls with no wire pulls Market's ONLY truly wireless solution: No wiring required (no C-Wire or USB), or additional devices in the head units, reducing device and labor costs.
- **Rebate eligible:** Flair devices qualify for rebates that significantly reduce the up-front cost of staging equipment and can trigger significant additional rebates for Mitsubishi heat pumps.
- Universal ductless compatibility: Works with any ductless system controllable by a handset. Extensive coverage of Mitsubishi equipment whether legacy or new.
- **Single app solution:** Fully control both first stage (Ductless Heat Pumps) and second stage (Boilers, Electric Baseboards) equipment in one application. Simple to install, configure, and use.
- **Built for contractors:** Pro products and features only available through the Pro channel. Remote access allows Pros to eliminate truck rolls for troubleshooting systems. **Training available.**

STAGED HEATING SOLUTION DIAGRAM



¹ Flair Staged Heating Solutions support any Mitsubishi wall, floor, ceiling, or window mounted heat pump controlled via an infrared (IR) remote

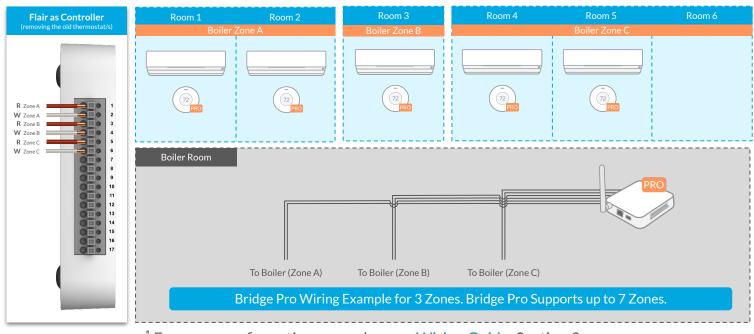
FLAIR | MITSUBISHI STAGED HEATING DIFFERENCE

- Market leader: Number one supplier and pioneer of Integrated Control solutions.
- Most affordable | Rebate eligible: Lower total solution cost than alternatives. Flair does not require the additional cost of third party smart thermostats and associated wire pulls.
- Most flexible solution: Control second stage equipment with the Bridge Pro (recommended) or third party smart thermostats. Bridge Pro directly controls up to seven boiler or electric strip heat zones.
- Most installer and tech friendly: Ethernet option (Wi-Fi supported, but not required) never wait for homeowners to find Wi-Fi passwords again. Avoid 2.4 GHz and 5 GHz issues or router settings changes.
- Live Pro support: Highly skilled, Pro-only support team reachable via phone and email.
- All the benefits of Flair's Puck Pro for ductless: Humidistat capabilities, scheduling, RoomSense™, geofencing, and more.

MORE INFORMATION ON FLAIR CONTROLS FOR DUCTLESS

Staged Heating with Mitsubishi & Flair

STAGED HEATING WIRING EXAMPLE | MULTI-ZONE CONTROL¹



¹ For more configuration examples, see <u>Wiring Guide</u>, Section 2

RESOURCES

